



# A.RIZA KINAY

Shipping Agencies & Trading S.A.  
TURKEY

We serve  
**beyond**  
our customers'  
Expectations

Your partner at Turkish Ports, Straits and Shipyards Since 1946

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[www.kinayagency.com](http://www.kinayagency.com)





KINAY GROUP AT A GLANCE







## Kinay Shipping SA

One of the leading cargo broker in Turkey fixing around 3,000,000 tonnes of cargo a year through exclusive and semi-exclusive accounts. Mainly focused in the 3,000-30,000 dwt fixtures as well as panamax size shipments. More than 600 fixtures yearly.



## Alfa Shipping SA

Shipowner and Operator controlling a total of 10 small and handysize bulkers.



## Kinay Transport & Logistics SA

Leading freight forwarder in Turkey with annual volume of 100,000 TEUs with an office network in all major container port and industrial cities. KTL has offices in Istanbul, Bursa, Bandirma, Aliaga, Izmir, Mersin, Ankara, Gaziantep, Kayseri and Iskenderun.



## Limser Port Services LTD.

Port & Stevedoring service provider operating in two container ports on an exclusive basis and operating four warehousing facilities in major industrial areas.



## Hasat Foreign Trade & Rep. LTD.

Mineral trading business with a substantial market share in the Turkish Borate Minerals export with a 25% market share.



## TCEEGE Container Terminals S.A.

Joint venture with Group Maritim TCB of Spain, operating a container terminal in Nemrut Bay, Izmir, with a capacity of 1,000,000 TEUs ([www.tceege.com.tr](http://www.tceege.com.tr))



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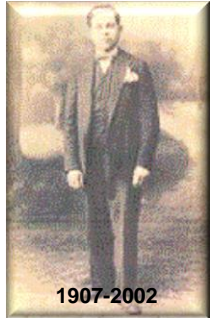
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## A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Overview



A.Riza Kinay,  
Founder in 1929

- A. Riza Kinay Shipping Agencies & Trading S.A. (ARK ) is the oldest company of Kinay Group and active in the shipping agency business. It has started its operations in 1946 in Bandırma which has now become one of the biggest ports of Turkey.
- Growing business led to the opening of branch offices in Istanbul (current headquarters of Kinay Group), Izmit, Iskenderun, Izmir, Aliaga/Nemrut Bay, Mersin, Rize, Tekirdag (2016), and Gemlik ports. All these offices are fully equipped and managed by very competent staff and provide 24 hours round the clock service to their customers.
- Strait transit agency services (Istanbul/Bosphorus & Canakkale/Dardanelles) are provided through our Istanbul office.
- ARK is offering full agency services to the vessels of prominent global and local owners and charterers calling at Turkish ports as well as to their vessels transiting Turkish straits.
- ARK is also highly experienced in giving agency services and attendance to the vessels during their stay for repair & drydocking at Tuzla and Yalova Dockyards in Marmara region.

# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Oil, Gas and Chemical Tankers Agency



- ARK is serving more than 600 Oil, Gas & Chemical Tankers yearly in Turkish terminals, refineries, ports and Straits.
- ARK differs from its main competitors in the way that none of its competitors have more than two owned offices and use sub-agents in most ports. ARK, on the other hand, owns its offices and boost the largest network of any agent in Turkey.
- One of the key to the success of our port service department is our well trained, experienced, and specialized teams.



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Bulk Agency



- ARK is consistently ranked as top 3 Port Agency Service provider in Turkey. We work in close partnership with our customers, responding quickly to their requirements and offering practical & economic solutions to their demands.



- ARK is serving more than 2500 Break Bulk ships yearly in Turkish ports and Straits

# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Offshore Agency



- ARK is providing a complete service to our clients in the offshore field. It anticipates and customizes clients' needs by providing a truly personalized and efficient service at competitive prices.
- The offshore market is new and fast growing in Turkey, Our team is well experienced and we are one of the leading agency in this area. We can provide a custom tailored service and assist in local legal procedures as well as finding solutions to any complex situations.
- During offshore operations, our main job is to connect vessels and rigs to shore bases. We are following the latest global technologies and other applications. Mostly, drilling depths in Turkey are not more than 90-100 m and 20-25 nm away from shore. In order to make a fast and safe link from shore bases to project areas, we can provide fully equipped facilities adapted for offshore operations.

Our head office in Istanbul coordinates all operational & marketing efforts.

# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Agency Services at Turkish Straits



- Turkish Straits are one of the most difficult and challenging seaways in the world to navigate in respect of geography, coastal population and traffic density
- Therefore we are watching both Dardanelles (Canakkale) and Bosphorus (Istanbul) 7/24, 365 days a year with our point offices on both sides of the Straits and **arranging smooth passages for all kind of vessels.**
  - The strait of Dardanelles is about 70 km in length with width ranging between 1300 - 2000 meters.
  - The strait of Bosphorus is about 30 km in length with width ranging between 700 - 1500 meters.



Our head office in Istanbul coordinates all operational & marketing efforts.

# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Protective Agency



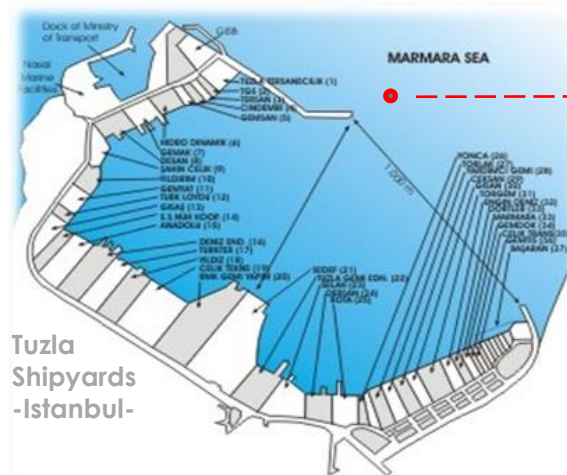
- Vessel owners or operators often need to appoint an agent with whom they have an established relationship to oversee or supervise the charterers' agent and monitor port call operations with the owner's interests in mind.
- ARK and its network in Turkey provide this facility service to owners & operators and can offer a tailored solution of OPA services including a combination of any/all of the below:
  - \*Confirmation of port restrictions and any port operating practices.
  - \*Objective view on port or berth congestion.
  - \*Verification of accuracy of proforma disbursement account provided by charterer's agent.
  - \*Receipt of owners' funds and disbursement to charterer's agent if required.
  - \*Reporting of port call operation in format required by owner.
  - \*Attendance onboard vessel throughout entire port call.
  - \*Checking of all cargo documents, charterer's agent reports, time sheets and countersignature of final SOF for accuracy. Where disparities occur, inform owner and resolve conflict if possible.
  - \*Where reconciliation is not possible, OPA can issue letters of protest as per owner's requirements.
  - \*Approving any Bills of Lading.
  - \*Assistance with any crew-related issues such as medical visits, certificates, crew changes etc.
  - \*Any other requirements.....

# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Shipyard Agency



- In case of a request for any kind of repairs including dry docking or special survey, our technical department can arrange repairs to be effected at well organized shipyards in **Yalova and Tuzla/Istanbul repair area.**
- The shipyard we represent are supported by a group of qualified workshops, such as mechanical, electrical and steel sandblasting.
- Our relations with the shipyards coupled with the assistance of our in-house technical team, allow us to provide competitive quotations for repairs while preserving the quality which Turkish yards are famous for.



Our head office in Istanbul coordinates all operational & marketing efforts.

# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Husbandry Agency



- Every ship owner or master wants a reliable agent in port and/or straits to take care of husbandry matters. They need agents with strong links to local service providers and the skills to deliver cost effective and on-time service. As your global husbandry agent, ARK looks after our principals' interests at all times, through providing services from crew handling to supply of spares, fuel and provisions.
- The below **services are providing at all Turkish ports,Terminals & Straits**
  - \* Cash delivers
  - \* Delivery of spare parts
  - \* Delivery of crew mail / courier packages
  - \* Bunker, lube oil and fresh water supply
  - \* Crew changes
  - \* Deslopping
  - \* Underwater inspection
  - \* Coordination of class attendances
  - \* Repair / technical services
  - \* Any other requirement of owners.....



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Advantage of ARK cooperation

Largest office network of any agent

Competitive pricing, flexible terms, top service quality



Result focused culture, through good relationships with local authorities

Flexibility in dealing directly with regional offices



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Network



● Own Offices





# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

**Contact Details** Istanbul (Headquarters)

Istanbul Head Office, Controlling following ports,



- ALL TURKISH STRAITS
- ANTALYA
- TEKIRDAG MARTAS
- TEKIRDAG TDI
- TEKIRDAG TANKER TERMINALS
- AMBARLI PORTS
- HAYDARPASA TCDD
- TUZLA SHIPYARDS
- YENIKAPI
- KARADENIZ EREGLI (ERDEMIR)
- BARTIN
- ZONGULDAK
- INEBOLU
- SAMSUN PORT
- SAMSUN YESILYURT
- SAMSUN TOROS
- GIRESUN
- ISTANBUL ANCHORAGE AREA

**Address & Contact details,**

Barbaros Bulvarı Morbasan Sokak Koza İş Merkezi B-Blok Giriş Kat. 80700 Beşiktaş / Istanbul

Tel: +90 212 355 06 06 pbx / Fax: +90 212 275 17 39 / Tlx: 27070 rıkı tr

E-Mail : [agency@kinaygroup.com](mailto:agency@kinaygroup.com)

Main Contacts:

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Mr.Serkan FERIDUNOGLU : +90 533 375 58 57 D.G.Manager ([serkan.feridunoglu@kinaygroup.com](mailto:serkan.feridunoglu@kinaygroup.com))

Mr.Bulent SUNGU : +90 533 240 60 67 Agency Manager – Istanbul ([bulent.sungu@kinaygroup.com](mailto:bulent.sungu@kinaygroup.com))

Our HQ coordinates all your operational requirements



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Contact Details Bandırma

Bandırma Branch Office, Controlling following ports,



- CELEBI
- BAGFAS
- KARABIGA
- CANAKKALE AKCANSA
- CANAKKALE KEPEZ
- BANDIRMA ANCHORAGE AREA

Address & Contact details,

M.Akif Ersoy Cad. Kinay Bldg. P.O.Box.12 10230 BANDIRMA/TURKEY

Tel: +90 266 715 57 00 Pbx / Fax: +90 266 714 81 65 & 718 38 55 / Tlx: 58 015

E-Mail : [bandirma.agency@kinaygroup.com](mailto:bandirma.agency@kinaygroup.com)

Main Contacts:

Mr.Selim KURNAZ : +90 532 257 53 80 (Agency Manager – Bandırma)

Mr.Sinan Şenol : +90 532 411 25 18

Mr.Hüseyin Karan : +90 533 265 55 65

# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Contact Details Izmit



### Izmit Branch Office, Controlling following ports,

- LIMAS
- AUTOPORT
- TCDD DERINCE
- SHELL
- KORUMA KLOR ALKALI
- EVYAP
- ROTA
- OPAY
- TUPRAS
- NUH CIMENTO
- DILER
- KROMAN
- EFESAN
- SOLVENTAS
- POLIPORT
- ALTINTEL
- YILPORT
- COLAKOGLU
- ASLAN CIMENTO
- AYGAZ
- CAYIROVA SISE CAM
- GUBRETAS
- IGSAS
- AKTAS
- POAS
- TURKUAZ
- YALOVA SHIPYARDS
- YALOVA ANCHORAGE AREA
- GEBZE AREA
- TURKUAZ
- IZMIT GULF ANCHORAGE AREA

### Address & Contact details,

Dolfin Is Merkezi, Berk Sokak, Korfez Mah. Kat:2, Daire 216 IZMIT (Kocaeli) / TURKEY

Tel: +90 262 331 77 21 pbx / Fax: +90 262 323 73 89

E-Mail : [izmit.agency@kinaygroup.com](mailto:izmit.agency@kinaygroup.com)

#### Main Contacts:

Mr.Erdal UZMAN : +90 532 664 00 41 (Agency Manager – Izmit)

Mr.Turhan DİKMEN : +90 532 405 45 62



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Contact Details Izmir

Izmir Branch Office, Controlling following ports,



- TCDD IZMIR
- DIKILI, ALIAGA
- GULLUK
- MARMARIS
- IZMIR ANCHORAGE AREA

Address & Contact details,

Ismet Kaptan Mah. 1372 Sok. No:13, Kat 4, Cankaya – IZMIR / TURKEY

Tel: +90 232 616 75 99 / Fax: +90 232 617 05 29

E-Mail : [izmir.agency@kinaygroup.com](mailto:izmir.agency@kinaygroup.com)

Main Contacts:

Mrs.Banu KORKUT : +90 532 681 73 30 (Agency Manager – Aliaga)



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

**Contact Details** Aliaga (Nemrut Bay)

Aliaga Branch Office, Controlling following ports,



- EGE GUBRE
- EGE CELIK
- PETKIM
- NEMPORT
- BATICIM
- HABAS
- IDC
- TUPRAS
- ALPET
- TOTAL
- PETROL OFISI
- EGE GAZ
- NEMRUT GULF ANCHORAGE AREA

Address & Contact details,

Kultur Mah. Lozan Cad. Kariyer Apt. 62/4 35800 ALIAGA-IZMIR/TURKEY

Tel: +90 232 616 75 99 / Fax: +90 232 617 05 29

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Main Contacts:

Mrs.Banu KORKUT : +90 532 681 73 30 (Agency Manager – Aliaga)



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Contact Details Samsun

Samsun Branch Office, Controlling following ports,



- SAMSUN
- UNYE
- ORDU
- TRABZON
- RIZE
- HOPA

Contact details,

Tel: +90 212 355 06 06 pbx / Fax: +90 212 275 17 39 / Tlx: 27070 rıkı tr

E-Mail : [agency@kinaygroup.com](mailto:agency@kinaygroup.com)

Main Contacts:

Mr.Bulent SUNGU : +90 533 240 60 67 Agency Manager – Istanbul  
([bulent.sungu@kinaygroup.com](mailto:bulent.sungu@kinaygroup.com))



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Contact Details Gemlik

Gemlik Branch Office, Controlling following ports,



- GEMPORT
- YILPORT
- BORUSAN
- RODAPORT
- GEMLIK ANCHORAGE AREA

Address & Contact details,

1.Cadde, Dermirsubasi Mah. M.H.Taran Apt. No 9. Kat 1 P.O.Box 75, 16600 GEMLIK/TURKEY

Tel: +90 224 513 20 36 / Fax: +90 224 513 54 20

E-Mail : [gemlik.agency@kinaygroup.com](mailto:gemlik.agency@kinaygroup.com)

: [agency@kinaygroup.com](mailto:agency@kinaygroup.com)

Main Contacts:

Mr.Erdal DAGLI : +90 532 363 28 11 (Agency Manager – Gemlik)



# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Contact Details Mersin

Mersin Branch Office, Controlling following ports,



- MERSIN
- TASUCU
- SEKA
- MERSIN ANCHORAGE AREA

Address & Contact details,

Cami-i Serif Mah. 5240. Sokak, No:2, Celebi Han, Kat:4 33002 MERSIN/TURKEY

Tel: +90 324 231 28 28 / Fax: +90 324 232 28 15

E-Mail : [mersin.agency@kinaygroup.com](mailto:mersin.agency@kinaygroup.com)

Main Contacts:

Mr.Murat BOZKAYA : +90 532 251 37 04 (Agency Manager – Med Region)





# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Contact Details Iskenderun

Iskenderun Branch Office, Controlling following ports,



- ISKENDERUN
- CEYHAN
- DORTYOL
- TOROS
- ISKENDERUN ANCHORAGE AREA

### Address & Contact details,

Ziya Gokalp Cad. Divan Is Hani No:3 Kat 5, Daire 502 31200 ISKENDERUN / TURKEY

Tel : +90 326 612 29 39

Fax : +90 326 617 74 50

E-Mail : [iskenderun.agency@kinaygroup.com](mailto:iskenderun.agency@kinaygroup.com)

### Main Contacts:

Mr.Murat BOZKAYA : +90 532 251 37 04 (Agency Manager – Med Region)

Mr.Dede KAHRAMAN : +90 532 478 12 42 (Manager– Iskenderun)

# A. RIZA KINAY SHIPPING AGENCIES & TRADING S.A

## Accreditations and Memberships



Ministry of Transport



Turkish Chamber of Shipping



BIMCO



FIATA